



KEEN TO MAKE A STEP FURTHER:

Milch-Land AG meets Galdi #1



SMART CUSTOMER



«The company Milch-Land operates in Emmental, in Switzerland and we produce and process milk and other milk products»

Ueli Bergen – Milch-Land AG

IDEA



«Our main concern was to provide ecological packaging for our customers»

«We had an idea to put a new packaging in the market»

SOLUTION



*« After a market analysis
Gable Top cartons seems to us
to be the best solution»*



SOLUTION



«We looked for partners who could help us to find a solution...»

«... TOLTABEX company recommended us italian company GALDI»

SOLUTION



«New filling machine brings us more guarantees...»

«... if the production is reliable we can provide punctual deliveries for our customers»

ADVANTAGES



«The storage is a huge challenge for the customers»

«On one truck they find space for 40,000 plastic bottles, with Gable Top more than 600,000»



ADVANTAGES



«Correct label can attract more consumers»

ADVANTAGES



«Consumers keeps more attentions on recyclable packaging»

PARTNERSHIP



*«I need a reliable partner,
someone who is going to be
there even in ten years' time...»*

*«...someone who can provide
guarantees»*

PARTNERSHIP



«You need a partner who shares your visions to achieve the goals»

A PARTNER FOR OUR GROWTH

RESULTS



<https://www.youtube.com/watch?v=G0stNnWnBt4>





be the change you wish to see in the world

Mahatma Gandhi



Thank you!